

Monthly Statistics Package

August 2008

# NEWS RELEASE

For Immediate Release: September 3, 2008

# FRASER VALLEY REAL ESTATE MARKET OFFERS BUYING OPPORTUNITY

(Surrey, BC) – Even with a slight decline in inventory in August, real estate market conditions in the Fraser Valley remained solidly in favour of buyers.

The Fraser Valley Real Estate Board reported 910 sales on the Multiple Listing Service® (MLS®) in August, reflecting a decrease of 48 per cent compared to the 1,763 sales processed during the same month last year. The Board received 2,517 new listings in August, taking the number of active listings to 11,770, a 51 per cent increase compared to the 7,819 listings available during August 2007 however, a 4 per cent decline off July 2008's record high of 12,299 listings.

Kelvin Neufeld, President of the Board explains, "Although our economy remains fundamentally strong with stable mortgage rates, low unemployment and consistent population growth, our clients took a 'wait and see' approach this summer to buying and selling real estate."

Neufeld says a typical summer slowdown combined with consumer caution has created the best buying conditions in the Fraser Valley in over a decade. "Selection is at record levels. Interest rates remain competitive, while prices have moderated."

The majority of Fraser Valley communities have seen the average price of single family detached homes fluctuate in a downward trend since February or March 2008, with the average price for a detached home in the Valley showing a six-month decrease of 1.5 per cent.

However year over year, the average price of a Fraser Valley single family detached home continued to show positive gains, going from \$526,879 in August 2007 to \$541,795 last month – a 2.8 per cent increase.

Townhome average prices remained on par. They averaged \$321,955 in August 2008, compared to the same month last year when they averaged \$320,930, reflecting a slight increase of 0.3 per cent. The average price of a Fraser Valley apartment increased by 4.8 per cent in August. In 2007, it was \$217,683 compared to \$228,218 last month.

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Information and photos of all Fraser Valley Real Estate Board listings can be found on the national, public website www.mls.ca. Using the services of a REALTOR®, who has detailed access to the full, private MLS® database is the most effective way to purchase your new home. Further market statistics can be found on the Board's website at www.fvreb.bc.ca. The Fraser Valley Real Estate Board is an association of 3,180 real estate professionals who live and work in the communities of North Delta, Surrey, White Rock, Langley, Abbotsford, and Mission.

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# MLS® SUMMARY August 2008



#### RESIDENTIAL DETACHED

	N	l. Delta	Surrey	W. Rock	Langley	Abbotsford	Mission	All Areas		
Average Price										
Aug Jul-( char Aug char	08 5 nge -07 4	01,803 23,135 -4.1% 97,474 0.9%	522,094 520,232 0.4% 512,773 1.8%	869,679 825,374 5.4% 819,249 6.2%	541,145 525,862 2.9% 514,269 5.2%	467,506 464,908 0.6% 451,040 3.7%	397,101 395,703 0.4% 392,033 1.3%	541,795 530,455 2.1% 526,879 2.8%		
Median Prid	ce									
Aug Jul-( char Aug char	08 5 nge -07 4	80,000 49,900 -12.7% -70,000 2.1%	510,000 500,000 2.0% 519,000 -1.7%	765,000 765,000 0.0% 705,000 8.5%	532,000 505,000 5.3% 494,000 7.7%	435,000 434,000 0.2% 416,000 4.6%	376,750 375,000 0.5% 374,900 0.5%	510,000 499,000 2.2% 485,000 5.2%		
Housing Pri	ice Inde	Х								
Aug- ch. 1 ch. 1 ch. 5	l mo. I yr.	219.8 -1.5% -0.2% 69.8%	208.2 -2.6% -2.6% 70.5%	219.6 -0.2% -2.7% 71.2%	209.1 -0.4% 2.1% 71.4%	216.9 -0.1% 1.8% 72.5%	216.9 -2.0% -3.9% 69.3%	213.7 -0.9% -0.3% 70.4%		
Unit Sales										
Aug Jul-0 Aug	08	33 64 50	166 259 324	45 61 102	84 104 133	65 123 165	35 47 68	428 658 842		
UNITS LISTED/SOLD: All Sales, FVREB										
New Listings Sales Active Listings	Aug-08 2,517 910 11,770	<b>July-08</b> 3,742 1,284 12,299	-32.7% -29.1%	2,804 1,763	change -10.2% -48.4% 50.5%	26,831 5 10,489	<b>YTD 07</b> 23,961 13,799	<b>change</b> 12.0% -24.0%		

Average Price: the dollar volume of all sales in a category, divided by the number of sales.

Median Price: the sale price at the mid-point of all sales in that category.

**Housing Price Index:** the index is an indicator of price trends for a "typical" house in the Fraser Valley as compared to a baseline index of 100 set in 2001. "Typical" has been defined by the residential property features that occur most frequently in MLS® sales for that area.



## MLS® SUMMARY



#### **TOWNHOUSES**

August 2008

		N. Delta	Surrey	W. Rock	Langley	Abbotsford	Mission	All Areas
Average	Price							
	Aug-08 Jul-08 change Aug-07	253,500 317,233 -20.1% 279,666	324,892 323,163 0.5% 315,052	401,246 452,494 -11.3% 481,719	317,097 323,102 -1.9% 309,585	293,817 273,607 7.4% 269,367	265,750 335,266 -20.7% 212,500	321,955 324,042 -0.6% 320,930
	change	-9.4%	3.1%	-16.7%	2.4%	9.1%	25.1%	0.3%
Median	Price							
	Aug-08 Jul-08 change Aug-07 change	187,000 310,500 -39.8% 260,000 -28.1%	324,000 324,000 0.0% 317,000 2.2%	339,900 405,000 -16.1% 438,500 -22.5%	309,900 314,800 -1.6% 305,000 1.6%	299,500 263,000 13.9% 258,000 16.1%	246,000 296,000 -16.9% 210,000 17.1%	316,000 320,000 -1.3% 310,000 1.9%
Housing	Price In	dex						
	Aug-08 ch. 1 mo. ch. 1 yr. ch. 5 yr.		203.6 0.0% 3.2% 71.5%	183.4 -2.2% -4.2% 54.2%	206.2 1.6% 3.2% 72.4%	208.8 -2.7% -1.0% 75.9%		207.1 -0.5% 1.4% 73.4%
Unit Sal	es							
	Aug-08 Jul-08 Aug-07	2 6 3	93 122 164	15 17 31	47 55 88	35 40 52	2 3 2	194 243 340

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# MLS® SUMMARY



#### **APARTMENTS**

August 2008

		N. Delta	Surrey	W. Rock	Langley	Abbotsford	Mission	All Areas
Average	e Price							
	Aug-08	170,000	218,430	299,570	226,658	184,084	202,378	228,218
	Jul-08	206,333	217,716	329,805	229,305	200,882	209,950	234,597
	change	-17.6%	0.3%	-9.2%	-1.2%	-8.4%	-3.6%	-2.7%
	Aug-07	202,400	204,549	308,966	225,511	184,807	218,917	217,683
	change	-19.1%	6.8%	-3.0%	0.5%	-0.4%	-7.6%	4.8%
Median	Price							
	Aug-08	165,000	208,000	255,000	225,000	172,000	193,515	220,000
	Jul-08	145,000	202,500	288,800	225,000	192,000	190,000	224,000
	change	12.1%	2.7%	-11.7%	0.0%	-10.4%	1.9%	-1.8%
	Aug-07	195,000	200,000	281,000	224,500	182,500	181,000	212,000
	change	-18.2%	4.0%	-9.3%	0.2%	-5.8%	6.9%	3.8%
Housing	g Price Ir	ndex						
	Aug-08		286.9	250.1	240.7	290.3		270.8
	ch. 1 mo.		-0.4%	0.3%	0.8%	-5.1%		-1.4%
	ch. 1 yr.		0.6%	-3.3%	4.8%	-1.4%		0.0%
	ch. 5 yr.		136.2%	86.2%	96.0%	112.7%		109.1%
Unit Sa	les							
	Aug-08	2	66	37	34	39	4	182
	Jul-08	3	86	38	37	53	4	221
	Aug-07	5	145	52	64	100	7	373

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#### HOUSING PRICE INDEX

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August 2008

			Percentage Change					
	Price	Index	1 mo	3 mo	6 mo	1 yr	3 yr	5 yr
	Aug-08	Aug-08	July-08	May-08	Feb-08	Aug-07	Aug-05	Aug-03
FRASER VALLEY BOARD	449,714	220.0	-0.5	-2.4	-1.9	-0.1	34.1	76.6
FRASER VALLEY BOARD DETACHED	501,317	213.7	-0.9	-2.4	-1.7	-0.3	31.8	70.4
NORTH DELTA	498,797	219.8	-1.5	-4.2	-1.2		30.2	69.8
NORTH DELTA ANNIEVILLE	456,552	226.0	3.8	-7.3	-0.4		35.1	73.9
NORTH DELTA NORDEL	503,559	216.7	-1.3	-0.7	1.9		31.5	71.1
NORTH DELTA SCOTTSDALE	423,378	210.8	-3.6	-7.4	-4.9		22.5	58.3
NORTH DELTA SUNSHINE HILLS & WOODS	622,309	219.2	-4.0	-1.5	-1.2	6.8	32.9	77.6
NORTH SURREY	475,352	206.8	0.7	-1.6	-0.3	0.9	36.0	67.8
NORTH SURREY BOLIVAR HEIGHTS	404,490	205.0	2.3	0.1	1.1	1.2	31.3	72.4
NORTH SURREY CEDAR HILLS	410,550	215.7	1.5	-3.4	-1.8	2.2	33.4	79.8
NORTH SURREY FRASER HEIGHTS	659,577	196.1	-1.7	-3.5	-0.8	1.4	41.6	55.2
NORTH SURREY GUILDFORD	473,142	216.3	1.9	-0.4	-0.9	1.4	34.6	73.1
NORTH SURREY OTHER	401,247	208.5	1.1	-0.3	0.7	-1.0	35.8	67.7
SURREY	500,875	208.2	-2.6	-3.2	-2.1	-2.6	29.1	70.5
SURREY BEAR CREEK GREEN TIMBERS	503,221	203.9	-2.6	-4.4	-2.2	-3.6	29.8	68.6
SURREY EAST NEWTON	505,467	218.6	1.1	0.9	1.4	2.0	36.4	83.8
SURREY FLEETWOOD TYNEHEAD	530,578	197.4	-7.4	-6.6	-3.9	-4.5	30.0	61.1
SURREY PANORAMA RIDGE SULLIVAN	601,388	218.7	2.6	-0.4	1.6	4.3	36.8	77.8
SURREY QUEEN MARY PARK	412,333	193.3	-6.9	-5.6	-5.7	-7.9	20.4	59.8
SURREY WEST NEWTON	471,208	209.9	1.2	-0.5	-2.0	-2.8	24.4	70.5
CLOVERDALE	539,222	211.9	0.4	-1.0	1.3	4.0	36.0	69.5
SOUTH SURREY & WHITE ROCK	723,915	219.6	-0.2	-2.3	-4.3	-2.7	29.4	71.2
S SURREY CRESCENT BEACH OCEAN PARK	812,183	262.6	8.2	9.0	9.4		36.8	95.0
	1,098,561	218.3	6.3	-3.7	2.1	0.9	36.6	81.0
SOUTH SURREY KING GEORGE CORRIDOR	547,598	205.9	-3.3	2.3	2.6	-2.8	29.0	64.4
SOUTH SURREY SOUTH-EAST	962,506	209.3	1.3	-3.3	-5.2	2.0	39.3	74.4
SOUTH SURREY SUNNYSIDE PARK	674,482	203.4	0.6	-4.4	-7.3	-2.0	23.7	67.6
SOUTH SURREY WHITE ROCK	599,889	204.9	-9.9	-12.7	-21.3	-15.4	20.2	46.1
LANGLEY	515,841	209.1	-0.4	-1.4	-1.2	2.1	34.2	71.4
LANGLEY ALDERGROVE	407,760	206.0	1.3	-4.0	-6.3	-0.2	22.2	69.3
L CITY MURRAYVILLE WILLGHBY BROOKSWD		226.3	1.5	0.4	0.4	3.2	38.4	76.8
LANGLEY WALNUT GROVE	543,801	195.4	-4.7	-3.1	-1.4		33.5	68.1
ABBOTSFORD	431,840	216.9	-0.1	-1.5	-0.8	1.8	30.8	72.5
ABBOTSFORD CENTRAL POPLAR	385,237	217.1	1.0	-0.3	-2.3		33.8	77.4
ABBOTSFORD EAST	464,376	212.4	-2.9	-4.8	-4.0		28.3	67.5
ABBOTSFORD WEST	426,942	221.1	2.2	1.3	3.5		31.6	77.1
MISSION	365,426	216.9	-2.0	-4.7	-4.6	-3.9	33.8	69.3

#### **Housing Price Index**

The Housing Price Index numbers estimate the percentage change in price on a "typical" and constant-quality property over time. All indices equal 100 in 2001. An index of 120 indicates a 20% increase in price since 2001.



### HOUSING PRICE INDEX



August 2008

		Percentage Change						
	Price Aug-08	Index Aug-08	1 mo July-08	3 mo May-08	6 mo Feb-08	1 yr Aug-07	3 yr Aug-05	5 yr Aug-03
FRASER VALLEY BOARD TOWNHOUSE	325,833	207.1	-0.5	-3.0	-1.4	· ·	34.5	73.4
NORTH SURREY GUILDFORD	297,815	255.2	-0.3	-2.1	-1.4	4.7	49.1	107.1
SURREY SURREY FLEETWOOD SURREY OTHER	328,077 353,084 317,604	203.6 188.3 210.8	0.0 -3.5 1.6	-1.4 -3.7 -0.3	0.2 -1.1 0.8	2.5	38.5 33.2 40.9	71.5 57.8 78.0
SOUTH SURREY & WHITE ROCK	433,999	183.4	-2.2	-3.6	-2.9	-4.2	19.7	54.2
LANGLEY	324,971	206.2	1.6	-1.7	-0.4	3.2	35.6	72.4
ABBOTSFORD	282,723	208.8	-2.7	-6.6	-3.7	-1.0	31.8	75.9
FRASER VALLEY BOARD APARTMENT	250,888	270.8	-1.4	-2.3	-1.0	0.0	47.9	109.1
NORTH SURREY NORTH SURREY WHALLEY NORTH SURREY GUILDFORD	245,492 240,899 249,575	286.9 304.0 272.0	-0.4 -1.2 0.4	-2.2 -1.8 -2.5	0.1 -2.7 2.7		56.1 47.0 64.5	136.2 140.3 132.7
SOUTH SURREY WHITE ROCK	340,590	250.1	0.3	5.1	2.1	-3.3	44.8	86.2
LANGLEY	245,092	240.7	0.8	-2.0	0.4	4.8	42.6	96.0
ABBOTSFORD	211,310	290.3	-5.1	-7.5	-5.1	-1.4	45.2	112.7
FRASER VALLEY BOARD HOUSE W ACREAGE	841,448	248.8	5.6	-0.4	-6.3	-2.0	35.1	96.0
SURREY, CLOVERDALE & N. SURREY	908,862	255.7	15.8	-15.3	-15.5	1.5	30.4	101.7
SOUTH SURREY & WHITE ROCK	931,666	235.7	17.3	-16.2	-18.3	-8.8	14.0	84.8
LANGLEY	911,446	262.0	1.4	0.1	0.3	8.0	37.5	108.4
ABBOTSFORD	912,691	258.8	5.0	28.4	-4.0	11.5	58.8	108.2
MISSION	590,259	238.1	-0.3	4.0	-4.7	-15.2	31.9	87.1

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